

Data Sheet

CrowdStrike and Dell: Making cybersecurity fast and frictionless

Cybersecurity that is easy to buy, frictionless to operate and cost-effective

Challenge

According to the [CrowdStrike 2023 Global Threat Report](#), 71% of attacks detected in 2022 were malware-free. Legacy antivirus (AV) is simply unable to effectively protect against the speed and sophistication of today's adversaries. From business interruption to company-ending events, the potential damage and cost of a breach remains an existential problem facing businesses of all sizes. To compound this, cybersecurity is often overly complex, with organizations housing and investing in a myriad of costly point products that hinder efficiency and speed for threat detection and response. With these increased costs, including a market gap of skilled cybersecurity staff, businesses of all sizes need to optimize spend by investing in an effective cybersecurity platform that stops potential threats.

Solution

To help businesses better manage security threats and protect their endpoints, cloud workloads, identities and data, CrowdStrike and Dell have formed a strategic alliance to deliver effective cybersecurity that is easy to buy, frictionless to operate and cost-effective. This alliance addresses the needs of businesses of all sizes and all industries, offering customers different consumption models through Dell's seamless delivery of the CrowdStrike Falcon® platform, which is available for purchase through Dell's global go-to-market organization. Falcon will also be available across a broad set of Dell offerings, including the purchase of Dell commercial PCs.

Key Benefits

Tackle your security challenges with ease, speed and simplicity

Get comprehensive protection to better manage security threats across endpoints, cloud workloads, identities and data

Consolidate platforms and spend, with different consumption models depending on your industry, size and unique needs

Improve security efficiency and automation with CrowdStrike's Falcon platform and expertise to stop breaches



CrowdStrike and Dell

Key Capabilities

Superior protection across all segments and profiles

CrowdStrike and Dell help transform your cybersecurity and replace outdated technologies, enabling you to discover newfound efficiency and automation. With CrowdStrike's industry-leading Falcon platform, you get comprehensive protection across endpoints, cloud workloads, identities and data to stay ahead of today's threats and stop breaches.

Unparalleled speed delivered by a unified platform

The Falcon platform delivers speed, performance and immediate time-to-value with a cloud-based architecture and single agent to stop breaches and advanced attacks at any given time. It leverages real-time indicators of attack, threat intelligence, evolving adversary tradecraft and enriched telemetry to deliver hyper-accurate detections with automated protection.

Simplified approach with platform consolidation

Together, CrowdStrike and Dell empower organizations to better prevent, detect and respond to cyber threats using frictionless and cost-effective offerings. Dell's selection of CrowdStrike brings together industry-leading technologies and world-class teams to provide you with the strongest possible defenses and platform consolidation.

Flexible pricing models to consolidate spend

Dell's offering of the Falcon platform, leveraging Dell's global go-to-market organization with volume licensing, helps you consolidate spend, platforms and contracts while meeting your security and compliance needs.

Dell is a trusted CrowdStrike Global System Integrator, helping to deliver superior customer solutions by tightly integrating with CrowdStrike products and solutions to accelerate go-to-market and implementation.

About Dell Technologies

Dell Technologies (NYSE: DELL) helps organizations and individuals build their digital future and transform how they work, live and play. The company provides customers with the industry's broadest and most innovative technology and services portfolio for the data era.

About CrowdStrike

CrowdStrike (Nasdaq: CRWD), a global cybersecurity leader, has redefined modern security with the world's most advanced cloud-native platform for protecting critical areas of enterprise risk — endpoints and cloud workloads, identity and data.

Powered by the CrowdStrike Security Cloud and world-class AI, the CrowdStrike Falcon® platform leverages real-time indicators of attack, threat intelligence, evolving adversary tradecraft and enriched telemetry from across the enterprise to deliver hyper-accurate detections, automated protection and remediation, elite threat hunting and prioritized observability of vulnerabilities.

Purpose-built in the cloud with a single lightweight-agent architecture, the Falcon platform delivers rapid and scalable deployment, superior protection and performance, reduced complexity and immediate time-to-value.

CrowdStrike: **We stop breaches.**

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