

# CrowdStrike Financial Services

Tailored financing<sup>1</sup> for the Falcon platform<sup>2</sup> to meet your business needs

## Challenge

In today's dynamic business environment, organizations face several financial and operational challenges that can hinder their ability to adopt and integrate advanced technology solutions. These challenges include:

- **Financial resource management:** Many organizations struggle with managing financial resources, particularly when large, upfront investments are required to adopt new technologies. This often results in delays or compromises in critical technology upgrades, leaving the organization vulnerable or less competitive.
- **Procurement complexity:** The procurement process can be cumbersome, involving multiple vendors, third-party financial institutions and lengthy approval cycles. This complexity not only slows down the acquisition of essential technologies but also adds layers of administrative burden that drain resources and focus.
- **Budget uncertainty:** Fluctuations in budget allocations, particularly in times of economic uncertainty, can make it difficult for organizations to commit to long-term investments. This unpredictability can stymie strategic initiatives and prevent organizations from staying ahead of technological advancements.
- **Rapid technological change:** As technology evolves at an unprecedented pace, organizations must continuously invest in new solutions to maintain their competitive edge. However, the financial burden of frequent upgrades can be overwhelming, especially without a flexible financing solution in place.

CrowdStrike Financial Services is designed to address these challenges by offering a financing solution that is both flexible and aligned with the financial realities of today's organizations.

## Solution

CrowdStrike Financial Services is designed to simplify the adoption of the CrowdStrike Falcon<sup>®</sup> platform,<sup>2</sup> providing a seamless financing experience that aligns with your organization's financial strategies. This solution is designed to offer tailored financing options that not only help you manage cash outflows but also reduce procurement complexity, all while keeping you on the cutting edge of your security strategy. Whether you're looking to invest in advanced technology or streamline your procurement processes, CrowdStrike Financial Services offers a flexible, transparent and competitive approach to financing that empowers your organization to stay ahead.<sup>1</sup>

<sup>1</sup> Financing solutions are offered by CrowdStrike Financial Services, Inc. and its affiliates or designees (collectively, "CrowdStrike Financial Services"). All financing is subject to credit approval and execution of CrowdStrike Financial Services documentation and may be subject to additional terms and conditions. Not all applicants will qualify. Offerings are available only in the United States. Offerings, including rates and terms, are subject to change without notice. Offerings may vary based on applicant's creditworthiness, market conditions, CrowdStrike Financial Services' policies and other factors. Other restrictions may apply.

<sup>2</sup> Terms and conditions apply. Please visit <https://www.crowdstrike.com/terms-conditions/> or contact [support@crowdstrike.com](mailto:support@crowdstrike.com) for details.

## Key benefits

- » **Budget predictability:** These flexible financing options allow you to align payments with your financial planning, providing predictable budgeting over the life of your investment. By choosing monthly, quarterly, annual or custom payments, you can manage cash flow effectively while still accessing the technology you need to stay protected.
- » **Simplified procurement:** CrowdStrike Financial Services removes the complexity associated with traditional financing by eliminating the need for third-party banks and leasing companies. This streamlined approach accelerates the procurement process, enabling faster adoption of the Falcon platform and reducing the administrative burden on your team.
- » **Access to the latest technology:** Stay at the forefront of innovation with CrowdStrike Financial Services and CrowdStrike Falcon<sup>®</sup> Flex's flexible licensing model. These financing solutions allow you to adopt CrowdStrike's latest innovations without large upfront costs and with the flexibility to get the protection you need, when you need it. This ensures your organization remains agile and responsive to rapidly changing cybersecurity needs.

## Key features

### Flexible Payment Options

- » Choose from a range of payment schedules, including monthly, quarterly and annual options, to best suit your financial situation.
- » Enjoy competitive market rates that align with your organization's financial strategy.

### Transparent Terms

- » These agreements are straightforward, with no hidden fees or complicated terms, making it easy for you to understand your commitments and plan accordingly.
- » CrowdStrike Financial Services is built on a foundation of trust, ensuring you receive clear, honest terms that make financial planning simple and stress-free.

### Integrated Solution

- » CrowdStrike Financial Services is designed to seamlessly integrate with your existing financial and operational processes, reducing the learning curve and allowing your team to focus on what matters most.
- » Pair with Falcon Flex for rapid adoption of the Falcon platform to protect your organization against advanced adversaries.

## Use cases

- » **Financial resource management:** CrowdStrike Financial Services provides the flexibility to manage financial resources in a way that aligns with your organization's financial goals. By offering tailored payment schedules, you can optimize the use of your financial resources, ensuring you have the liquidity needed for other strategic initiatives.
- » **Streamlined procurement:** The typical procurement process is often burdened by the need to coordinate with multiple vendors and financial institutions. With CrowdStrike Financial Services, you can work directly with your existing partner ecosystem, simplifying the process and reducing the time and effort required to acquire the Falcon platform.
- » **Technology upgrades:** Stay ahead of emerging threats with CrowdStrike Financial Services and Falcon Flex's adaptable licensing to get the protection you need, when you need it, while optimizing cash flow management and procurement processes.

## Why choose CrowdStrike Financial Services?

In today's rapidly evolving business environment, organizations need to stay agile and responsive. CrowdStrike Financial Services is designed to empower your organization by providing a financing solution that is as flexible and innovative as the Falcon platform itself. With CrowdStrike Financial Services, you can manage your financial resources more effectively, streamline procurement and ensure you have access to CrowdStrike's latest innovations. This comprehensive approach integrates financing with the adoption of the Falcon platform, creating a seamless experience that supports your organization's long-term success.

## CrowdStrike Financial Services + Falcon Flex

Leverage CrowdStrike Financial Services and **Falcon Flex's adaptable licensing** to get the protection you need, when you need it, while optimizing cash flow management and procurement processes. With Falcon Flex, you can use your balance at any time to quickly react to new challenges with greater agility. Spend less time on logistics and more time on security by skipping or reducing lengthy procurement cycles or legal reviews. Paired with CrowdStrike Financial Services, you get ultimate financial flexibility for adopting the latest innovations across the Falcon platform.

## Customer support

At CrowdStrike Financial Services, we believe customer support is a critical component of any successful financing solution. That's why financing with CrowdStrike Financial Services comes with access to our team of seasoned finance professionals who are available to assist you with any questions or concerns. Whether you need help with payment issues, term verification or understanding your financing options, our dedicated team is here to provide the guidance and assistance you need. With CrowdStrike Financial Services, you can be confident you'll receive the support you need to keep your organization moving forward.

## Contact us

For more information about how CrowdStrike Financial Services can benefit your organization, please visit the webpage at <http://crowdstrike.com/crowdstrike-financial-services/>. Our team is ready to help you explore the financing options that best meet your needs and support your strategic objectives.

## Scope and disclaimers

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## About CrowdStrike

**CrowdStrike** (Nasdaq: CRWD), a global cybersecurity leader, has redefined modern security with the world's most advanced cloud-native platform for protecting critical areas of enterprise risk — endpoints and cloud workloads, identity and data.

Powered by the CrowdStrike Security Cloud and world-class AI, the CrowdStrike Falcon® platform leverages real-time indicators of attack, threat intelligence, evolving adversary tradecraft and enriched telemetry from across the enterprise to deliver hyper-accurate detections, automated protection and remediation, elite threat hunting and prioritized observability of vulnerabilities.

Purpose-built in the cloud with a single lightweight-agent architecture, the Falcon platform delivers rapid and scalable deployment, superior protection and performance, reduced complexity and immediate time-to-value.

## CrowdStrike: We stop breaches.

Learn more: <https://www.crowdstrike.com/>

Start a free trial today: <https://www.crowdstrike.com/free-trial-guide/>

